



The Growing Edge

JOEL BRASS AND ASSOCIATES LTD.

Hi Everyone,

May I wish you the experience of love, peace and fulfillment in 2008. I want you to know that I am truly grateful for your contribution to my life.

HAS LOVE LOST ITS SOUL?



There are moments as a relationship therapist when I grow despondent. This has to do with meeting so many people who are very confused about love. It strikes me that our confusion is actually deepening in these times and devolving into a complete ignorance. Our ignorance is not just about how to give and take with a partner or how to maintain a loving connection with them. ***It is a total ignorance of the experience of love itself.*** Increasingly my clients do not know what real love is or have any reference point for it. This is particularly the case for those who have grown up interacting with each other via MSN, chat rooms, text messaging, e-mail, cell phones and Blackberries. They have it seems never developed their human ability to simply be with another person, to communicate and feel deeply for them, and, perhaps most alarmingly, to see them as a real, fragile and beautiful soul.

In our contemporary approach to relationships and love, it is my view that we are turning each other into disposable products, commodities and service providers, and reducing each other to objects that are used to adorn our egos. Love is a business, and the success of the business is determined by how well we strut our stuff and sell our wares. Has love lost its soul?

If you've been my client, you know that I sometimes like to give "homework assignments". I have a homework assignment for you now. On the next page is an ad which, honest to goodness, recently appeared on craigslist.

- Step 1: Read it. After reading it, decide whether you want to laugh or cry.
- Step 2: Read the words about love which follow it written some 2000 years ago.
- Step 3: Compare the two.

"What am I doing wrong? Okay, I'm tired of beating around the bush. I'm a beautiful (spectacularly beautiful) 25 year old girl. I'm articulate and classy. I'm not from New York. I'm looking to get married to a guy who makes at least half a million a year. I know how that sounds, but keep in mind that a million a year is middle class in New York City, so I don't think I'm overreaching at all. Are there any guys who make 500K or more on this board? Any wives? Could you send me some tips? I dated a business man who makes average around 200 - 250. But that's where I seem to hit a roadblock. 250,000 won't get me to central park west. I know a woman in my yoga class who was married to an investment banker and lives in Tribeca, and she's not as pretty as I am, nor is she a great genius. So what is she doing right? How do I get to her level? Here are my questions specifically: - Where do you single rich men hang out? Give me specifics- bars, restaurants, gyms. - What are you looking for in a mate? Be honest guys, you won't hurt my feelings - Is there an age range I should be targeting (I'm 25)? - Why are some of the women living lavish lifestyles on the upper east side so plain? I've seen really 'plain jane' boring types who have nothing to offer married to incredibly wealthy guys. I've seen drop dead gorgeous girls in singles bars in the east village. What's the story there? - Jobs I should look out for? Everyone knows - lawyer, investment banker, doctor. How much do those guys really make? And where do they hang out? Where do the hedge fund guys hang out? - How do you decide marriage vs. just a girlfriend? I am looking for MARRIAGE ONLY Please hold your insults - I'm putting myself out there in an honest way. Most beautiful women are superficial; at least I'm being up front about it. I wouldn't be searching for these kind of guys if I wasn't able to match them - in looks, culture, sophistication, and keeping a nice home and hearth."

It's NOT ok to contact this poster with services or other commercial interests

Posting ID: 43227981



"Dear Pers-43227981: I read your posting with great interest and have thought meaningfully about your dilemma. I offer the following analysis of your predicament. Firstly, I'm not wasting your time, I qualify as a guy who fits your bill; that is I make more than \$500K per year. That said here's how I see it. Your offer, from the prospective of a guy like me, is plain and simple a crappy business deal. Here's why. Cutting through all the B.S., what you suggest is a simple trade: you bring your looks to the party and I bring my money. Fine, simple. But here's the rub, your looks will fade and my money will likely continue into perpetuity...in fact, it is very likely that my income increases but it is an absolute certainty that you won't be getting any more beautiful! So, in economic terms you are a depreciating asset and I am an earning asset. Not only are you a depreciating asset, your depreciation accelerates! Let me explain, you're 25 now and will likely stay pretty hot for the next 5 years, but less so each year. Then the fade begins in earnest. By 35 stick a fork in you! So in Wall Street terms, we would call you a trading position, not a buy and hold...hence the rub...marriage. It doesn't make good business sense to "buy you" (which is what you're asking) so I'd rather lease. In case you think I'm being cruel, I would say the following. If my money were to go away, so would you, so when your beauty fades I need an out. It's as simple as that. So a deal that makes sense is dating, not marriage. Separately, I was taught early in my career about efficient markets. So, I wonder why a girl as "articulate, classy and spectacularly beautiful" as you has been unable to find your sugar daddy. I find it hard to believe that if you are as gorgeous as you say you are that the \$500K hasn't found you, if not only for a tryout. By the way, you could always find a way to make your own money and then we wouldn't need to have this difficult conversation. With all that said, I must say you're going about it the right way. Classic "pump and dump."

I hope this is helpful, and if you want to enter into some sort of lease, let me know."

Excellence of the Gift of Love

"Now I will show you the way which surpasses all the others. If I speak with human tongues and angelic as well, but do not have love, I am a noisy gong, a clanging cymbal. If I have the gift of prophecy and, with full knowledge comprehend all mysteries, if I have faith great enough to move mountains, but have not love, I am nothing. If I give everything I have to feed the poor and hand over my body to be burned, but have not love, I gain nothing.

Love is patient; love is kind. Love is not jealous, it does not put on airs, it is not snobbish. Love is never rude, it is not self-seeking, it is not prone to anger; neither does it brood over injuries. Love does not rejoice in what is wrong but rejoices with the truth. There is no limit to love's forbearance, to its trust, its hope, its power to endure.

Love never fails. Prophecies will cease, tongues will be silent, knowledge will pass away. Our knowledge is imperfect and our prophesying is imperfect. When the perfect comes, the imperfect will pass away. When I was a child I used to talk like a child, think like a child, reason like a child. When I became a man I put childish things aside. Now we see indistinctly, as in a mirror; then we shall see face to face. My knowledge is imperfect now; then I shall know even as I am known. There are in the end three things that last: faith, hope, and love, and the greatest of these is love."

-Paul, Corinthians, 1:13

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